



one place to
muscle up + raise the bar
in your real estate business

[business
DEPOT]

what's your thriving score?

Score each factor below out of 10 based on your current performance or situation.

1= We're really bad at this.

10= We're nailing this.

factor	score /10
1. large rent roll compared to costs to reduce risk + fixed costs	
2. know their numbers + look at them to know their business to make decisions	
3. minimal fixed costs per person the value of one more person	
4. a culture that does not tolerate waste efficiency a constant focus	
5. cash already put aside for rainy days or can get hands on it quickly	
6. everyone contributes accountability discussions	
7. technology embraced for leverage change process a challenge	
8. multiple principals at least one selling principal	
9. clarity of point of difference why people choose to do business with them	
10. more energised principals + strong leaders able to guide the team through the change	
	total thriving score: /100